



# RAHMAN BROTHERS

Buletin

*Memuatkan berita dan mesej dari warga Rahman Brothers*

JULAI, OGOS, SEPTEMBER

BIL : 18 SUKU KETIGA 2008



**“ANDA SEMUA ADALAH ASET SAYA”**

**SELAMAT HARI RAYA ADIDILFITRI**

**TOWARDS ENSURING ORGANIZATIONAL EFFECTIVENESS**

**PENAUNG :**

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**PENASIHAT :**

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Creative Rahman Brothers

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Dalilah bt Ramli (3 Julai)  
Mohd Rafiq b Hassan (6 Julai)  
Nur Ida bt Hashim (6 Julai)  
Hj Md Shah b Othman (18 Julai)  
Aisharuby bt DHAR (21 Julai)  
Mohd Nazeri b Mat Rudin (24 Julai)  
Hjh Nor Aliza bt  
Dato Hj Abd Rashid (26 Julai)  
Lim Swee Bing (27 Julai)  
Naziroh bt Mohamad Fozi (30 Julai)

Erni Erdawaty bt DHAR (23 Ogos)  
Fazilatun bt Kamaruddin (24 Ogos)  
Zahidadil b Nordin (25 Ogos)  
Khairiyah bt Mohamed (27 Ogos)  
Hapizoh bt Hj Chin (27 Ogos)  
Nor Salawati bt Md Nor (29 Ogos)  
Lim Sooi Huah (29 Ogos)  
Mohd Khairi b  
Mohamed (31 Ogos)  
Masri b Abdullah (1 Sept)



Aisharuby DHAR



Al-Aishah



Zahidadil



Siti Sarah

Mazry Riezza b  
Mahfuzuddin (31 Julai)  
Nur Aziman b Sabtu (1 Ogos)  
Muhammad Hashim b  
Abdul Rahim (3 Ogos)  
Samsudin b Harmain (4 Ogos)  
Abd Hamid b Saad (7 Ogos)  
Siti Azura bt Abu Zarin (8 Ogos)  
Mohd Hair b Hamzah (10 Ogos)  
Fadhilah Noor bt  
Md Hanifah (11 Ogos)  
Nadzrah bt Mohamad (12 Ogos)  
Junaidah bt Mohd Yassin (13 Ogos)  
Nor Dzeanna bt Md Amin (18 Ogos)  
Justin Joshua Abraham (21 Ogos)  
Abd Haris b Mokhtar (22 Ogos)

Azura bt Haron (2 Sept)  
Suhairunizam b Abu Bakar (6 Sept)  
Hj Mohd Ghazali b  
Dato Hj Maulud (10 Sept)  
Al-Aishah bt Khir Ibrahim (10 Sept)  
Mohd Hidir b Hassan (15 Sept)  
Samsol Amri b Abu Bakar (15 Sept)  
Hamdan b Mohamed (17 Sept)  
Siti Sarah Beh (17 Sept)  
Zaharin b Hj Ibrahim (22 Julai)  
Nirmalis bt Mohd Tahir (26 Sept)  
Siow Ah Liu (27 Sept)  
Shajarina bt  
Hj Jalaluddin (27 Sept)

**From the New Team ...**

This is the third issue since the Bulletin Team came out with a new image and this is the production team producing it. The new one first came out last April 2008 covering news and highlights of the KRB group of companies in Jan-Feb-March, while the second issue covered the second quarter of April-May-June 2008.

*"We hoped we would maintain the momentum for the following issues," explained Cik Erni Erdawaty DHAR, the new advisor of the team together with Rizal our designer and Haizah.*

The Bulletin KRB started modestly 17 issues ago in October 2004 designed by Anor. She initiated to get the KDN approval too.

Cik Erni added, *"We have improved the overall set up and would continue to do so in every issue, like having better photos and wider coverage. We are committed to fulfill the wishes of Dato Hj Abd Rahman, our Executive Chairman who wants to put on record all the achievements and on-goings of our KRB group."*

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# “ANDA SEMUA ADALAH ASET SAYA DAN SAYA SAYANG SEMUA”

*Dato Hj Abd Rahman b Hj Ibrahim*

Ini adalah mesej utama Y Bhg Dato Hj Abd Rahman, Pengerusi Eksekutif KRB semasa berjumpa warga kerja KRB dalam satu sesi khas pagi jumaat, 8 Ogos 2008 baru lalu. Seterusnya Dato menyeru agar warga kerja bekerja rajin, komited dan ikhlas.

Dato' berkata dia kurang sihat 3-4 hari lalu dan mendapat ketenangan sesudah semalaman beribadah bermunajat kepada Allah S.W.T.

Sambung beliau, *“Kalau dahulu Baginda Rasulullah*

*sering berdakwah, saya ingin menyampaikan amanat dan nasihat pula. Disamping berkerja kita juga perlu bersedia untuk masa depan.”*

dan untuk masa selepasnya. Ada banyak duit dan harta tidak menjamin kebahagiaan.

Seterusnya Dato' telah berpeluang bergambar bersama warga kerja KRB untuk dirakamkan didalam Kad Salam Aidilfitri Tahun 1429.



## SELAMAT HARI RAYA KEPADA WARGA KERJA KUMPULAN RAHMAN BROTHERS

"Saya dan Datin Hj Aminah dan Datin Hj Sepiah serta ahli keluarga lain ingin mengucapkan Selamat Hari Raya Aidilfitri dan Maaf Zahir Batin kepada setiap warga kerja KRB." Demikian mesej utama Dato semasa berjumpa semua warga kerja KRB 5 hari sebelum Hari Raya.

Pada pertemuan ringkas 25 Ramadhan, Y Bhg Dato Hj Abd Rahman meluangkan masa berjumpa semua warga kerja di Bilik Mesyuarat KRB. Semua 40 orang warga kerja yang bertempat di Ibu Pejabat hadir, termasuk Dato Hj Nasaruddin dan Dato Hj Ikram serta ahli-ahli pengurusan lain. Menurut Dato dalam ucapannya, dia jarang berada di Tanah Air sebelum Hari Raya kerana selalunya dia akan melakukan Umrah. Tapi kali ini Dato pergi umrah lebih awal dan balik pada 22 Ramadhan.

### Menambah Ibadah dan hadiah untuk kedua orang tua

Dalam ucapannya Dato menambah, "Hari ini jatuh 25 Ramadan yang juga bererti kita berada pada hari-hari terakhir bulan Ramadan yang mulia ini dan amat sesuai kita meningkatkan amalan ibadah kita. Syukur Alhamdulillah di KRB sekurang-kurangnya sudah berjaya mengadakan Tadarus al Quran baru-baru ini, dan sudah khatam satu kali. Ini suatu permulaan yang baik dan diharap dapat khatam lebih banyak lagi tahun hadapan. Insha Allah."

### Meneruskan Usaha baki 3 bulan lagi

Apabila balik cuti Hari Raya nanti Dato menyeru agar semua warga kerja bekerja lebih rajin dan komited menyiapkan tugas kerana kita masih ada 3 bulan lagi tahun 2008 ini. Jika ada sasaran yang belum tercapai usaha hendaklah dibuat agar ia dapat dicapai.

Di akhir majlis itu Dato telah bersalaman dengan semua warga kerja yang hadir.

### Kuih Raya untuk semua warga kerja

Sebelum ini Dato telah mengedar Kad Ucapan Hari Raya kepada semua warga kerja. Seperti tahun-tahun lalu Dato memberi juga duit Raya dan kuih raya dalam bekas khas yang diurus Charms Boutique KL bagi semua warga kerja KRB seluruh Negara.

### Ucapan Kad Raya Dato

Menurut Puan Shajarina, seperti tahun lalu Dato menghantar 2,000 kad ucapan tahun ini. Mengenai Kad Ucapan ini Dato menerangkan, "Bagi saya menghantar Kad ini adalah cara saya menghargai silaturahim yang saya jalin dengan kawan-kawan, sahabat handai dan rakan bisnes dalam dan luar Negara. Setahun sekali saya rasa amat perlu mengucapkan Selamat Hari Raya dan kad ini adalah pengganti diri."



### Kad Raya Rahman Brothers ada pembaharuan

Tahun ini kad membawa suatu pembaharuan dengan disertakan cakera padat mengenai aktiviti bisnes KRB dan juga foto Dato dengan warga kerja KRB dan RBM, iaitu hasil ciptaan saudara Rizal.

## STEPPING UP THE SALES EFFORTS

The Management had a series of meeting in September to monitor the performances of the last 8 months. "This is necessary in our efforts to address what ever problems we maybe facing," explained Dato Hj Nasaruddin, Group COO.



Dato Hj Nasaruddin  
Hj Ab Ghani

Referring to details, Dato Hj Nasaruddin added, "The auto trading sector, our group core business has shown encouraging sales after a slow start in the beginning. We are addressing issues to ensure the others would be achieving their targets too, especially Haj, Umrah and Trading." Various issues were raised, among others the performances of the sales personnel.

*"Sometimes we need to go into the basics, like identifying clearly our products, improving the product knowledge and setting realistic sales targets."*

All sales personnel were reminded of these tasks in the September meet. "We should be stepping up our efforts in the next three months especially in business areas that have been slow in the last quarter. If everyone play their roles well there is no reason why we should not reach our targets," Dato Hj Nasaruddin said in conclusion.

## PREPARATION OF THE ANNUAL BUDGET 2009

The preparation of the next year's Annual Budget 2009 is underway. The Group od Business Development, Dato Ikram Jamaluddin has issue a circular asking all Company Director and Department Head to prepare a detailed Annual Budget and a Bussiness Plan for the financial period ending 31 December 2009. According to Dato Ikram,

*"While preparing the Annual Budget, we need also to project the Budget for the financial years 2010-2011. A well prepared Business Plan will produce an excellent Annual Budget. The Business Plan for 2009 must be prepared by taking into account this year's performance which is derived from 2008 and prior year's performance."*



Dato Hj Ikram Jamaluddin

The focus on the Annual Budget & Business Plan 2009 shall be to increase shareholders' value and higher ROI and also investment in human capital. According to Dato' Hj Nasaruddin, the Group COO, in order to help Directors and Department heads in preparing the Annual Budget and Business Plan a special day-course will be arranged in October. Among other aspects things like Key Performance Index would be explained. This is an effort to ensure all Directors and Department Head clearly understand the key ingredients of Annual Budget & Business Plan and help them to prepare a realistic Annual Budget.

## “ TOWARDS ENSURING ORGANIZATIONAL EFFECTIVENESS “

The HR Department held a half-day program TOWARDS ENSURING ORGANIZATIONAL EFFECTIVENESS on 7 August 2008 as part of its Corporate Excellence Program. There were 2 sessions, first 'The New Organization and Corporate Structures' while the second was 'Improving Productivity'.

Y Bhg Dato Hj Abd Rahman was unwell. Tuan Hj Md Khir Hj Ibrahim, Director Special Affairs read his Opening Speech. The Executive Chairman stressed that ensuring effectiveness in any organization is an on-going effort, especially so in KRB now when we have added in more business activities and the operating expenses has increased tremendously in the last 4-5 months due to rising costs.

What we are experiencing now reminded him of his experiences during the hard times of 1986-87 and then again a decade later in 1997 when Malaysia was severely hit by inflation. He survived both, but this does not mean KRB can overcome the present rising costs. He urged the management to continue working hard, very hard.

On the first topic the Executive Chairman said that it is timely, since we now have the new Organization and Corporate Structures that need to be explained, while the second topic on 'Improving Productivity' is relevant for KRB to help iron out any current issues and problems.

### *The New Organization & Corporate Structure*

Dato Hj Nasaruddin when deliberating on the New Organization and Corporate Structures of KRB explained the principle of shared responsibilities and clear span of control. He went on to say that this new structure is necessary since KRB has grown in size as well as in responsibilities. He added, "Since 2003 we have been very active expanding our business interests in Shanghai, Jeddah and recently in Perth. So we need to reorganize in our effort to ensure KRB's readiness to face the challenges of the year 2008 onwards."

The second session was handled by Dr A Rahim Said, the Group Senior Business Adviser who spoke on "Improving Productivity, Cycle Time and Operating Performance".

### *Improving Productivity, Cycle Time & Operating Performance*

As an Introduction Dr A Rahim asked Where KRB is heading over the next decade or so and How will KRB handle issues like Competition, growth, consolidation etc? Looking at the big picture Dr A Rahim said all these have a lot to do with improving ourselves in KRB. But before starting we must understand that improvement is a process and we must know what we are supposed to improve and how to measure it.

#### *Cycle time*

One of the reasons affecting productivity is the cycle time is unnecessarily long. Things that usually take 2 days are only completed after an extra 2 days. Longer working hours involved higher costs like paying OT.

Dr A Rahim also touched on 'Rework' that result from failure to do well the first time. Rework may involve correcting documents, amending designs and retesting. These take time and would definitely affect delivery time.

#### *Change the way you work*

Dr A Rahim even proposed the need to change the way we work if necessary. This can be done by eliminating non-value added work and improving the operating performance.

He concluded by stressing that 30% of the improvement comes from technical changes while the rest of the improvement comes from organizational, cultural and environmental changes.



## **IMPROVING SALES PERFORMANCE COURSE** 4 September 2008.

In an effort to increase the performances of the KRB sales team, the HR Department organized the above course on 4 September 2008. Dr A Rahim Said, the KRB Senior Business Advisor gave a 2-hour talk on the subject.

The 18 participants were given an insight on various aspects of the subject beginning from 'Role/Behavior Modeling.' According to Dr A Rahim it is necessary for one to copy the behaviors of what successful people are doing.

#### *What successful people does.*

Successful people normally spend their time on prospecting, presenting, improving their product knowledge and professional development.

Prospecting is calling upon potential clients and spreading the

networking while Presenting simply means understanding what the prospect does and also presenting solutions as to how our products/services can help the prospect. Knowing our product well too is important so that you can explain how it works well. At the same time one must make an effort to hone their skills through attending workshops and courses and meeting mentors.

#### *How do you measure up?*

From time to time it is also useful to take a good look at how one is doing so far. Analyze the daily schedule and how one is spending time.

The course is a useful one and relevant for the KRB sales team, whether they are in the Auto trade, Travel & Tours or Trading. The management would be talking to the participants and find out its implementation after this.

## KRB MENYAMBUT KEMERDEKAAN MALAYSIA KE 51

Pada 29 Ogos 2008 KRB telah mengadakan Majlis Sambutan Kemerdekaan Malaysia ke 51 bertempat di premis Bangunan KRB Taman Shamelin K Lumpur. Y Bhg Dato Hj Abd Rahman b Hj Ibrahim, Pengerusi Eksekutif KRB telah hadir sebagai tetamu khas. Turut sama ialah Datin Hj Aminah dan juga Datin Hj Sepiah, Dato Hj Ikram, Encik Siow serta warga kerja KRB Ibu Pejabat dan Rahman Brothers Motor.

Majlis dimulakan dengan nyanyian beramai Negara ku diiringi acara menaikkan Jalur Gemilang.

Ini diikuti ucapan Dato dimana Dato menyatakan "Sejak 5 – 6 tahun ini kita tidak ketinggalan mengadakan sambutan di peringkat KRB. Seperti kita maklum Kemerdekaan Negara dicapai hasil perjuangan pemimpin-pemimpin lalu serta beribu-ribu perajurit yang gugur mempertahankan keselamatan dan keamanan Negara." Seterusnya Majlis menghadihkan Al Fatihah kepada roh pemimpin dan perajurit yang gugur itu.

Sumbangan Dato menjaga keamanan : Dato seterusnya menyatakan,

*"Sebagai seorang yang pernah berkhidmat dalam Pasukan Polis saya juga sempat menyumbang bakti menjaga keamanan Negara, walaupun masa itu Negara kita sudah aman dan tempohnya tidak begitu lama namun cukup untuk menyatakan bahawa aspek keselamatan amat penting bagi Negara kita. Jika tidak ada keamanan kita tidak akan dapat menikmati segala kekayaan dan kemajuan di Negara kita ini."*

Selepas itu Majlis dihiasi nyanyian beramai-ramai oleh warga kerja KRB yang membawakan lagu Jalur Gemilang dan Tanggal 31. Sebagai penutup Dato melepaskan belon ke udara sebagai simbol perayaan kemerdekaan ini.



## SELAMAT HARI LAHIR DATIN HJH AMINAH

Suatu majlis khas telah diadakan bagi meraikan hari kelahiran Y Bhg Datin Hj Aminah bt Abd Rahim, isteri Y Bhg Dato Hj Abd Rahman dan juga Pengarah Syarikat. Majlis diadakan pada 29 Ogos 2008 di premis Ibu Pejabat KRB dengan dihadiri Y Bhg Dato sendiri dan juga Y Bhg Datin Hj Sepiah serta semua warga kerja KRB Ibu Pejabat dan SRBM.

Dalam ucapan khasnya Dato berkata, "Majlis petang ini adalah bagi meraikan ulang tahun kelahiran Y Bhg Datin Hj Aminah, pemegang saham dan Pengarah kita yang jatuh pada bulan Ogos ini. Majlis ini sesuai diadakan bukan sahaja sebagai Harijadi tetapi juga untuk menghargai segala sumbangan Datin membantu penubuhan bisnes ini lebih 30 tahun lalu. Semasa penubuhan ini dahulu saya menghadapi berbagai masalah, maklumlah, saya tidak ada pengalaman, kurang modal dan tidak ada contact. Apa yang ada hanya semangat yang cecal dan keinginan mencapai kejayaan. Alhamdulillah Datin telah memberi kerjasama dan sokongan moral yang padu.

Berkat kerjasama itu dan berkat kurnai Allah swt jua, inilah KRB yang ada sekarang. Suatu syarikat yang ada kepentingan dalam dan di luar Negara sampai ke Jeddah, Shanghai, London dan Perth.

Saya merasa amat gembira dan bersyukur kepada Allah swt jua kerana kami dipanjangkan usia dalam keadaan sihat dapat menikmati hasil pengorbanan beliau itu sekarang, Alhamdulillah. Saya juga difahamkan kita meraikan harijadi warga kerja yang lahir jatuh bulan Julai dan Ogos. Berikan tepukan kepada mereka semua."



Dato Hj Abd Rahman bersama Datin Hj Aminah memotong kek hari jadi

## DOING BUSINESS IN KSA

Sharing Experiences by Encik Zulkhairi Saharuddin.

*“Saudi has very much to offer in business opportunities. But we need to have guts and courage to do it,”*

that’s one of the pertinent points raised by Encik Zulkhairi bin Saharuddin, in his short talk at KRB on 24 September 2008.

Dato Hj Abd Rahman b Hj Ibrahim, the Executive Chairman initiated the Talk. In his welcome speech he said Encik Zulkhairi whom he knew more than 20 years ago is qualified to speak on the subject because he has hands-on experiences as a consultant and now working in Jeddah. Encik Zulkhairi added “Saudi is a country that doesn’t produce anything but imports almost everything. From food stuff to even stationeries, everything is imported. Saudi has not been fully exploited yet. Hence we must take this golden opportunity to do business here.”

Among those present in the talk was Dato Hj Nasaruddin, the Group COO, Encik Muhammad Hashim, Director Marketing, Trading & Insurance and all Sales & Marketing staff of KRB. Encik Zulkhairi named a few main players now active in KSA like Panda, Carrefour, Danude, Ar Raya, Geant and Giant. They occupy about 80% of the market. Encik Zulkhairi said he knew the KRB Jeddah operations and made some important observations and gave his comments that invited useful explanations from Encik Muhammad Hashim. Encik Zulkhairi it is important to ensure our organization is effective. We need to conduct surveys and have a lot of promotions. Besides food there is high demand for general merchandise, furniture, hardware and stationeries. A ream of A4 paper costs triple there compared to in our country.

He believes if KRB manages itself well it can even actively be the leading company for other Malaysian companies in KSA. In closing Dato Hj Nasaruddin explained that KRB has actually invested RM 5 million in the last 24 months importing food and non-food stuff into KSA. It has appointed a few partners and has achieved some initial success. However, he admitted there is still a lot to be done. After the talk Dato Hj Abd Rahman said KRB will be working closely with Encik Zulkhairi to ensure our success in KSA.

## PERFORMANCES OF FIRST HALF 2008 : A MID TERM REVIEW

The KRB Top Management met to discuss KRB’s first half performance of 2007 on 5 August 2008. The session was chaired by Dato Hj Nasaruddin, Group COO and attended by Dato Hj Ikram, Director Business Development, Mr Siow Ah Liu, Group Financial Director, Cik Erni Erdawaty, Assistant Director Operation and Finance and other senior Directors and Managers. According to Dato Hj Nasaruddin the overall business performance in the Automotive Sector is encouraging while the non-automotive sector did not reach its proposed target. Among the Automotive Companies, as usual SRB Motor and SRB Anak-anak Penang chalked up good sales figures followed by SRB Anak-Anak NS and Kedah.

### *Good Managers are important*

Mr Siow pointed out it is very important that we get managers who are experienced and committed to ensure good performance, as proved by Mr Lim Swee Bing who handled both SRB Anak-anak Penang and Kedah. The meeting noted that SRB Saga JB has shown marked improvement in its sales the last six months. After a lengthy discussion the meeting decided to relocate SRB Anak-anak Pahang to a new premise while more sales personnel will be emplaced to help out SRB Anak-anak Johor.

### *Tackling the recent price hikes*

As for the non-Automotive sector there is a need to review all its projects especially SRB Perumahan and SRB Construction in view of the recent hike in prices of building materials. The SAHOCA project however, is going on well while the Plot B should start soon this October 2008. Meanwhile the management will look into the promotional aspects once the construction begins.

The discussion also deliberated on SRB Tours & Travels. While sale of Reliance products and Haj packages are good, sales have to be improved for Umrah and Rahman Brothers products. Dato Hj Nasaruddin said the management would go on monitoring the progress of all companies from time to time to ensure smooth implementations of the projects and activities in the second half of 2008.

# Delightful to the Senses

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دي رحمن

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- De'Rahman Black Pepper Sauce
- De'Rahman Chilli Sauce
- De'Rahman Osyter Sauce
- De'Rahman Sweet Soy Sauce
- De'Rahman Salty Soy Sauce
- De'Rahman Pineapple Sauce
- De'Rahman Sardines in Tomato Sauce

No. 8, Jalan 4/91A, Taman Shamelin Perkasa, Batu 3½, Jalan Cheras, 56100 Kuala Lumpur  
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## PROGRAM RAMADHAN AL MUBARAK KRB 1429 / 2008

Majlis Tadarus Al Quran Al Karim.

Y Bhg Dato Hj Abd Rahman sempat merasmikan Majlis Tadarus al Quran al Karim KRB di Bilik Mesyuarat KRB pada 2 Ramadhan 1429/ 2 September 2008. Hadir dalam majlis itu ialah Y Bhg Dato Hj Nasaruddin Ketua Pegawai Operasi Kumpulan dan 23 orang warga kerja KRB lain.

Dalam ucapan perasmiannya, Dato gembira melancarkan program ini yang julung-julung kali diadakan. *"Sewajarnya kita sebagai umat Islam dalam bulan Ramadhan yang mulia ini menambah amalan-amalan serta ibadah bagi mendapat ganjaran yang dijanjikan Allah jua."*

Y Bhg Dato memulakan bacaan dengan surah Al Fatihah dan seterusnya 20 ayat Surah Al Baqarah, diikuti Dato Hj Nasaruddin dan seterusnya warga kerja lain.

Program ini diadakan waktu rehat tengahari selama satu jam secara beramai-ramai dan telah khatam sekali dalam tempoh seminggu sahaja. Selepas itu bacaan kali kedua diteruskan sehingga khatam juga.

*"Kami amat bertuah kerana Dato selaku majikan memberi peluang keemasan begini dilaksanakan waktu pejabat, suatu kemudahan yang mungkin tidak terdapat di syarikat lain. Kami berdoa agar segala apa yang kami lakukan diberi ganjaran jua, Insya Allah,"* demikian tambah ahli AJK Penganjur Majlis itu.

Menurut Puan Shajarina, Pengurus Sumber Manusia KRB yang juga turut serta dalam program ini aktiviti begini juga boleh membentuk aspek kemuliaan kerohanian seseorang itu dan ini amat penting dalam pembentukan karekter warga kerja KRB.



Syahrul, Hair dan Zamir menyertai Tadarus



Ina, Suhaila, Ila dan juga Ida kelihatan tekun mengikuti bacaan Al-Quran

## DATO MENUNAIKAN UMRAH RAMADHAN

Seperti biasa pada bulan-bulan Ramadhan, Y Bhg Dato Hj Abd Rahman menunaikan Umrah dan pada kali ini Dato berlepas ke Tanah Suci pada 9 Ramadhan dan kembali pada 22 Ramadhan. *"Saya perlu memberi lebih masa kepada mengerjakan ibadah dan amal kebajikan sekarang bagi memberi lebih erti kepada nikmat yang Allah beri ini"* demikian terang Dato semasa hendak berlepas. Y Bhg Datin Hjh Aminah dan Datin Hjh Sepiah serta ramai ahli keluarga menghantar Dato di KLIA.

Tambah Dato, *"Kalau dulu saya banyak menghabiskan masa memajukan bisnes sekarang saya perlu mengimbangi masa lebih kepada jalan Allah pula."* Sementara itu Dato memberitahu pada tahun ini seramai 160 permohonan untuk menunaikan Haji dibawah Pakej Rahman Brothers telah diluluskan.



Dato Hj Abd Rahman bersama Datin Hjh Aminah, Datin Hjh Sepiah dan juga Fatimah bergambar di KLIA sebelum Dato berangkat

## PERSIAPAN PAKEJ HAJI RAHMAN BROTHERS SUDAH BERMULA

"Alhamdulillah bilangan ini amat menggalakkan dan kami berazam memberi perkhidmatan terbaik dan persiapan telah dimulakan," tambah Dato. Diantara 160 ini seramai 130 adalah jemaah dari Perak sementara baki dari Johor Bahru dan K Lumpur. Ketika dihubungi, Tuan Hj Zainal Abidin b Hj Mohd Yusof, wakil Haji Perak menyuarakan syukur kerana ramai jemaah yang mendaftar diluluskan. Rahman Brothers Travel & Tours adalah salah satu daripada 32 agensi swasta yang mendapat keizinan Tabung Haji mengurus Pakej Haji Swasta tahun ini.

Puan Hjh Shima, Pengarah Urusan Rahman Brothers Travel & Tours berlepas ke Madinah dan Mekah pada 19 September selama seminggu bagi mengatur kemudahan jemaah nanti. *"Saya telah menempah hotel terbaik mengikut harga Pakej kami, memilih katerer dan juga pengangkutan di sana"* demikian terang Puan Hjh Shima selepas kembali pada 26 September lalu. *"Sekarang ini pilihan amat terhad kerana bandaraya Mekah sedang menjalani pembinaan semula dan banyak hotel dan kawasan kedai di Samiah diruntuhkan, tetapi kami telah mendapat penginapan yang baik."*

## LAWATAN BISNES DI JEDDAH

Dato Hj Abd Rahman, Pengerusi Eksekutif KRB dalam perjalanan pulang dari Umrah telah sempat melawat pejabat KRB International (KSA) di Jeddah. Pengurus Negeri, Tuan Hj Abu Bakar Hashim mengiringi Dato dalam lawatan ke stor dan pejabat itu. Lawatan ini dilakukan pada 20 – 21 September 2008.

*“Setakat ini urusan di Jeddah telah mencapai nilai pelaburan RM 5 juta. Urusan mengedar produk sedang giat dijalankan. Segala masalah kecil telah dapat diselesaikan seperti urusan kemasukan produk dari Malaysia dan China dan pengedaran kepada peniaga-peniaga di Saudi.”*

Demikian terang Dato selepas kembali ke tanah air. Turut sama dalam lawatan itu ialah Puan Hjh Nor Hashimah yang juga berada di sana mengurus persiapan penginapan bakal Jemaah Haji Rahman Brothers musim Haji nanti. Semasa di Jeddah Dato sempat berjumpa Consul General Y.B Dato Ahmad Zahid Hamidi Menteri di JPM dan beberapa orang kenamaan lain yang secara kebetulan singgah di Jeddah dalam perjalanan menunaikan Umrah. Dato telah kembali ke Kuala Lumpur pada 22 September 2008.



Dato Hj Abd Rahman bersama Y.B Dato Ahmad Zahid Hamidi yang sempat melihat Buletin Rahman Brothers



## MAJLIS BUKA PUASA KRB 1429 DI MASJID GHUFRAN, TTDI

Pada 9 Ramadhan 1429 / 9 September 2008 lalu Y Bhg Dato' Hj Abd Rahman, Pengerusi Eksekutif KRB telah menjadi hos kepada lebih 500 jemaah, tetamu dan warga kerja dalam Majlis Berbuka Puasa KRB yang diadakan di Masjid Ghufran, TTDI.

Turut hadir Datin Hjh Aminah, Datin Hjh Sepiah dan antara adik beradik Dato' ialah Pn. Hjh Che Mariam, Tn. Hj. Md Khir, Pn. Hjh Normah dan Pn. Maimunah. Tetamu khas lain ialah Dato' Wira Syed Abdul Jabbar, Datuk Hj Kamal, Dato' Jamal dan lain-lain.

Dato' memang setiap tahun mengadakan Majlis sebegini. Disamping berbuka puasa, Dato' dapat merapatkan sillaturahim dengan ahli keluarga dan jemputan solat jemaah Maghrib, Isya' dan juga Terawikh. Dato' Hj. Abd Rahman sempat menyampaikan Sumbangan Tahunan kepada Imam dan Ahli Masjid dan murid - murid Tahfiz.

Menurut Pn. Hjh. Shima, Pengerusi AJK Persiapan Majlis ini, sambutan amat menggalakkan dan majlis berjalan dengan baik. Dato' mengucapkan jutaan terima kasih kepada semua yang dapat hadir dan kepada semua ahli Jawatankuasa, Imam dan Jawatankuasa Masjid.



Dato Hj Abd Rahman bersama Dato Wira Syed Abdul Jabbar di meja VIP





Warga kerja menerima sumbangan Aidilfitri KRB (keluaran Charms Boutique)



Dato Hj Abd Rahman bersama Datin Sepiah sempena ulangtahun perkahwinan yang ke 33 tahun



Gambar kenangan Dato Hj Abd Rahman bersama Karthik



Persembahan daripada warga kerja KRB untuk memeriahkan sambutan Hari Merdeka di peringkat KRB



Dato Hj Abd Rahman bersama barisan personel bahagian akaun KRB



Sebahagian peserta yang menyertai kursus induksi 01/08 bertempat di pejabat KRB

## HR COLUMN & BERITA BERGAMBAR

### Rahman Brothers Club

The RB Club had its first program JOM SANTAI PD at PD on 26 & 27 July 2008. About 60 participants from KRB Hq, RBM and RBP, RBC Senawang and their family members took part, including Dato Hj Abd Rahman and Datin Hj Sepiah. Among the programs was a visit to the Ostrich Farm and in the night a BBQ & Karaoke Session.

The following morning Dato and Datin led all the participants in a morning exercise and sports.

Cik Erni, the RB Club Adviser said,

*“The Program is intended to give opportunities to all our members a break from the normal office duties and have some fun together.”*

Puan Shajarina the Chairman of the organizing committee said it was a success and thanked all committee members for their cooperation and also all donors for helping out on the finance.



### Office Space Renovation

The IT department has been moved to 1st floor to cater to staffing needs and requirement of all the staffs. IT department will be under the direct supervision and purview of ADOF and GMHR.

### Farewell Lunch For Mr Karthik Anantha Raj. QA Engineer of Sundram RBI Sdn Bhd

On 30 JULY 2008, Dato Hj Abd Rahman hosted a farewell lunch for Mr Karthik Anantha Raj, QA Engineer of Sundram RBI Sdn Bhd at the KRB Hq Meeting Room.

The lunch was also attended by Dato Nasaruddin, GCOO and all Management members.

Mr Karthik was transferred back to the Sundram Hq in Cenai following the restructure of the Sundram RBI Sdn Bhd and the temporary closure of the operations in Balakong.

Seramai 14 orang personel baru telah melapor bertugas di KRB. Mereka adalah :

**Mohd Anwar b Mohd Tahir,**  
Penasihat Perkhidmatan  
Sitrawani (1 Ogos)

**Mohd Hafizi b Hassan,**  
Despatch Sitrawani (1 Ogos)

**Mohammed Faizal b Sabudin,**  
Perunding Jualan  
Sitrawani (1 Ogos)

**Muhammad Shauqi  
b Abd Halim,**  
Eks Jualan SRBA Kedah (1 Ogos)

**Mohd Hidhir b Hassan,**  
Pembantu Pentadbiran  
KRB (5 Ogos)

**Sarina bt Mat Yunus,**  
Pembantu Am Rendah  
SRBM (5 Ogos)

**Norharishah bt Ahmad,**  
Kerani Pentadbiran Sitrawani  
(5 Ogos)

**Mohd Azim b Mohd Zahir,**  
Eks Jualan SRBA  
Kedah (12 Ogos)

**Fakhrulazhan b A.Rahman,**  
Penyelaras Umrah & Haji SRBTT  
(25 Ogos)

**Nur Azlinda bt Adnan,**  
Kerani SRBA Penang (25 Ogos)

**Datuk Hj Kamal  
b Hj Mohamed,**  
Penasihat Korporat &  
Perniagaan SRBTT (1 Sept)

**Hapizoh bt Hj Chin,**  
Eksekutif Hartanah SRB  
Properties (1 Sept)

**Ahmad Zamri b Dato  
Paduka Ahmad Basri,**  
Penolong Pengurus SRBA  
Kedah (1 Sept)

**Nor Azura bt Che Ibrahim,**  
Kerani KRB (1 Sept)

**Wan Muhammad Zulhusni  
b Wan Yahya,**  
Pegawai Hartanah SRB  
Properties (2 Sept)

**Muhamad Hazli b Manaf,**  
Eksekutif Sumber Manusia &  
Korporat KRB (10 Sept)

# PAKEJ PERCUTIAN



**Rahman Brothers Travel & Tours Sdn Bhd**  
**Malaysia & Asia**

2D 1N Package Langkawi Seaview Hotel

**LANGKAWI**  
DARI **RM185**

3D 2N Package Nadius Inn Langkawi

**LANGKAWI**  
DARI **RM150**

2D 1N Package Pangkor Bayview Resort

**PANGKOR**  
DARI **RM110**

2D 1N Holiday Package Pulau Kapas

**P.KAPAS**  
DARI **RM200**

3D 2N Snorkeling Package Redang Beach Resort

**REDANG**  
**RM360**

3D 2N Superior Tioman Raya Resort

**TIOMAN**  
DARI **RM345**

Free & Easy Ground Only Kota Kinabalu

**SABAH**  
DARI **RM300**

3D 2N Phnom Penh Free & Easy

**PHNOM PENH**  
DARI **RM278**

3D 2N Chiangmai Free & Easy

**CHIANGMAI**  
DARI **RM195**

3D 2N Bangkok Free & Easy

**BANGKOK**  
DARI **RM228**

3D 2N Phuket Free & Easy

**PHUKET**  
DARI **RM265**

3D 2N Bali Free & Easy

**BALI**  
DARI **RM185**



Pa'

Bali



Langkawi

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